



SUN CERTIFIED BUILDERS

COOPERATIVE LIMITED

MULTI-STAKEHOLDER NETWORKING

Using p6 - co-operation among co-ops and other values aligned organizations to develop low-income housing to a high-performance and resilient building standard





CONSTRUCTION SITE
 Authorized Personnel Only
 All personnel must wear PPE. No smoking, drinking, or eating on site.
 Site Contact: (519) 925-1111
 Project: 431
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MANDATORY PPE

- Hard Hat
- Safety Glasses
- Work Boots
- High-Visibility Vest

OTHER REQUIRED PPE

- Gloves
- Ear Protection
- Respirator

 **SUN CERTIFIED BUILDERS**
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- ◆ Passive House design and construction
- ◆ High performance retrofits and upgrades



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CITY

WHO IS SUN CERTIFIED AND WHAT ARE WE TRYING TO ACCOMPLISH?

Decarbonize the building industry



Fight climate change

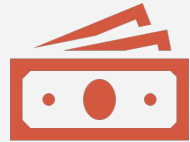




WHAT IS A MULTI-STAKEHOLDER NETWORK (MSN)?



Social Enterprise



Credit Union



Co-op



Not For Profit



HOW DO THEY ORGANIZE



Creation of common institutions

Firm-to-firm collaboration

Coordination of business activities and strategic alliances



WHY AN MSN?



We're not big enough
to have the impact
we want to have

We can't do it all
on our own

We don't have access to
the capital required to
achieve our goals



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⚠ DANGER

DEVELOPING THE NETWORK, WHICH STAKEHOLDERS DO WE INVOLVE?



Low Income
Housing
Providers

Lenders /
Impact
Investors

General
Contractors

Material
Suppliers

High
Performance
Building
Specialists



IS IT FEASIBLE?



Our hypothesis on potential stakeholder contributions were correct

Uncovered potential novel contributions

Unanimous interest in joining an MSN

Confirmation of shared mission and vision



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Thank you!