WHOLE WOMAN NEWTORK (WWN) Training | Coaching | Consulting



A worker Cooperative (conversion), delivering culturally-informed Financial **Resilience & Leadership Programs, and Peer-to-Peer Funding to BIPOC Women** and Youth, using an **Afrocentric Financial model** called "ROSCA."

ROSCAs: Rotating Savings and Credit Associations

"Rotating Savings and Credit Associations (ROSCAs), are Informal financial cooperatives where a Group of individuals agree to cooperate and contribute a set amount funds at regular intervals, for a defined period in order to save, borrow, invest together. It is a form of combined peer-peer banking & lending with indigenous African roots..."

wholewomannetwork.org

ROSCAs: Rotating Savings and Credit Associations

ROSCAs Across the Globe



Source: <u>www.woveo.com</u>

THE WWN TEAM



THE PROBLEM

- Poor financial literacy culture, and mental health crisis for BIPOC women, youth and new immigrants. (Color of Poverty Factsheet)
- Racialized women earn 32% less; 41% of "chronically poor" immigrants have degrees." (Statistics Canada; Color of Poverty)
- Black Women Entrepreneurs have least access to capital -(FoundHer Report 2022; WEKH; Statistic Canada, 2023)







THE OPPORTUNITY

- Global Coaching: 8.3Billion
- CDN Coaching: 902 Millin
- Women account for 77%

(Source: ICF)

- Immigration to increase by 500,000 per year until 2025

(Council on Foreign Relations; Immigration Canada, 2023)



TARGET MARKET

PRIMARY MARKET

- BIPOC Business owners and professionals who self-identify as women, or non-binary.
- Between the age of 35 to 65 years
- Less than \$100,000 in Annual Revenues, or \$80,000 in Annual Income

SECONDARY MARKET

- Youth between the ages of 15 & 28
- Local and InternationalStudents
- Educational Institutions
- SPO and Cooperative Sector

OUR SOLUTION



- Provide ROSCA-based,
 Culturally-informed, Afrocentric
 Financial Resilience programs.
- From Silos to Solidarity; reduce social isolation & economic anxiety faced by BIPOC women/youth.
- Experiential Leadership & Business
 Training based on Cooperative
 Principles.
- Provide Peer-to-Peer low/zero interest micro-loans to meet business, cultural, religious needs.

BUSINESS MODEL

Subscription Based Membership Service
 B2C | B2B

 Fee-based Leadership Training & Financial Literacy Coaching Services

Introductory | Intermediate | Advanced

Consulting
 Access to Capital | Business Coaching



ROSCAs: OUR PROGRAMS

FICO FRIDAYS!

Rebuilding Credit, Rebuilding Lives...

#FICOFridays: Your Weekly Financial Health Check-in.



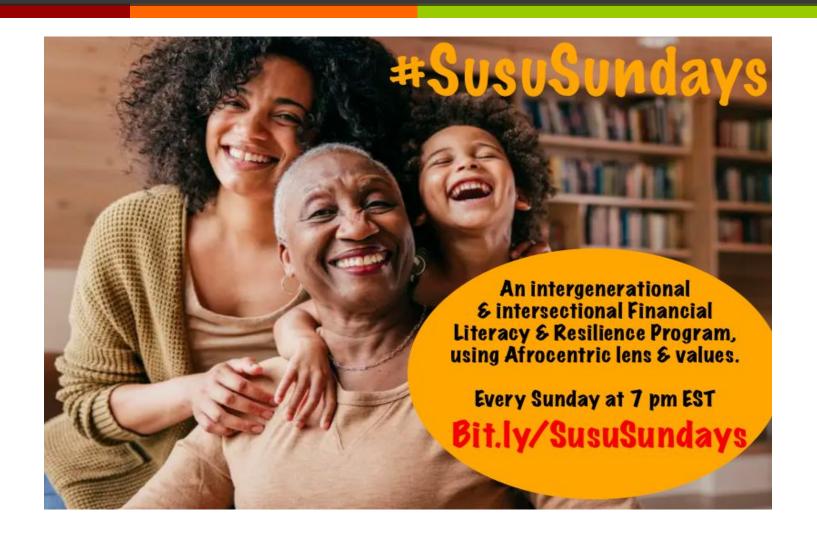
Join us every Friday at 7 pm EST



Bit.ly/FicoFridays



ROSCAs: OUR PROGRAMS



ROSCAs: OUR PROGRAMS



TRACTION



- 42 Clients (35 B2C; 7 B2B)
- Raised CDN\$ 69,000.00 (Grants)
- 172 on WWN's Client-waitlist
- 141 active users on-boarded on Woveo for digital ROSCAs

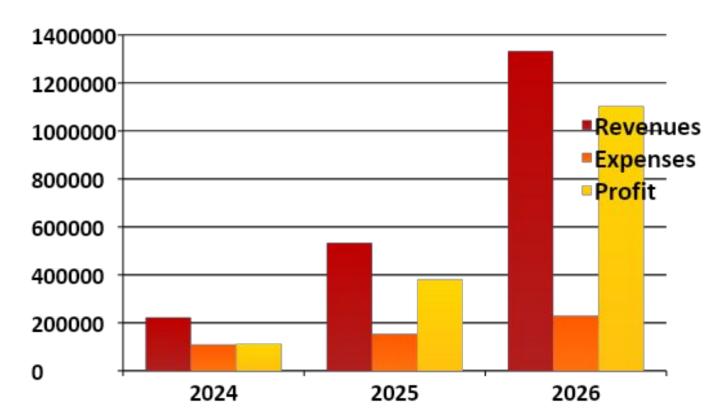


- Partners/Stakeholders:
- A Technology Platform for Digital ROSCAs - (WOVEO)
- PARO Peer-to-Peer Lending Circles
- Post-secondary Institutions

FINANCIALS

- January to October: Revenues \$82,036 | Expenses: \$54,650
- Over the next three years, projected Revenues growth is 497%

(2024: \$222,150; 2025: \$533,160; 2026: \$1,103, 370.00)





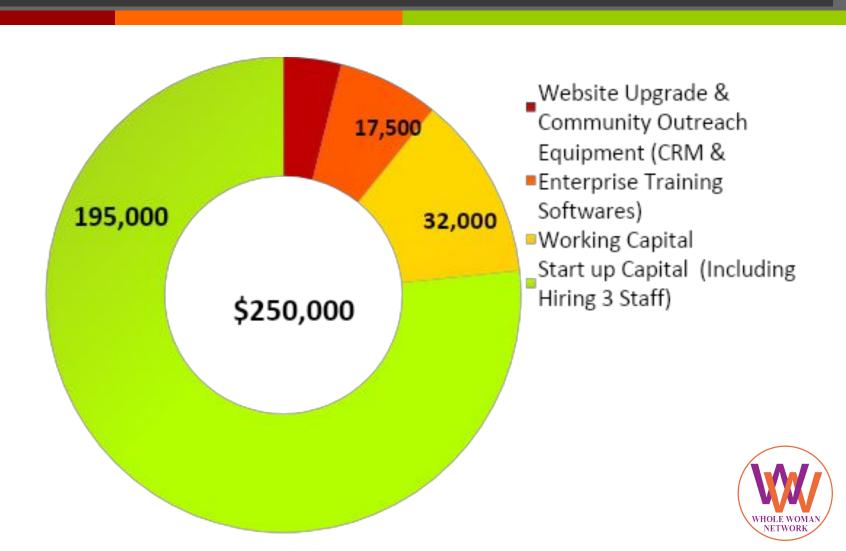
FUNDING TARGET (2023 – 2024)



- \$100,000.00 To be raised from WWN Members in 2024 ("Investors")
- \$69,000 Raised From Grants
- \$31,000 Raised From Members/Founders' Equity Contribution
- \$50,000.00 Obtained From Loan (To be repaid over 5 years at 10 %)



USE OF FUNDS



NEXT MILESTONE(S)

Between 2024 - 2027:

A robust, functional online training & coaching platform

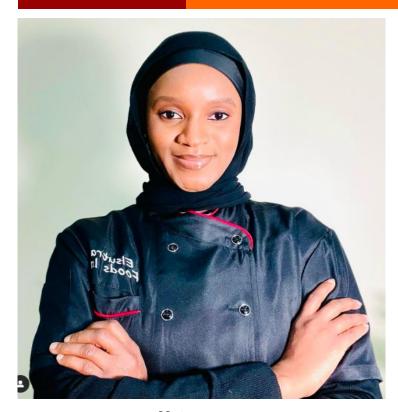
1,500 engaged, paying subscribers/members (1200 B2C; 300 B2B)

3,300 women & youth graduates from our leadership & financial resilience programs

Successfully facilitated a minimum of 5,000 peer-to-peer loans, at zero default rate.



CLIENT/MEMBER TESTIMONIAL



Balkisu Umar Founder, Elsutra Foods Inc.

Producer, Kilishi Spicy, made-in-Canada West African style Beef Jerky

"Today, I celebrate and appreciate these phenomenal women of Whole Women Network, for their mentorship, sincere love and beyond support for our brand and myself. They're the persons I call any time I am burnt out and feel like giving up. Starting a brand as an Immigrant-Black-Muslim woman in one of the most challenging industries (meat production), in Canada is overwhelming. Thank you,.. Ms. Juliet Kego & WWN for everything."

BANKER LADIES COUNCIL, CANADA

"Meet the black women organizers demanding respect for African Cooperative Finance, and defying anti-blackness to build a Canadian ROSCA NETWORK."

Collective Diaspora,USA



THANKYOU!

